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MicroSummary: “ The Ultimate Sales Machine ” by the late great sales and marketing guru Chet Holmes is based around a simple premise: that mastery isn ’ t about doing 4,000 things, but about doing 12 things

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4,000 times. And these 12 things – ranging from time management techniques to aggressive marketing strategies – are exhaustively examined and resourcefully related throughout this wonderful little book.

[The Ultimate Sales Machine PDF](#)

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Summary - Chet Holmes ...

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"The Ultimate Sales Machine" is an amazing book that will powerfully change the way you do business.

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